



## **Agronomy Manager**

At Waukon Feed Ranch, agriculture and family are the roots of our business. Our mission is to grow and develop our customers, employees, and community through providing products and services needed for a vibrant rural economy. The Agronomy Manager contributes to our mission by ensuring the success of the Agronomy Division which provides agronomy products and services to producers to make their operation successful.

**As an Agronomy Manager, a typical day may include the following:**

- Develop and coordinate agronomy programs, products, and services
- Select and manage product lines to carry and sell including buying inventories, managing inventory levels, and setting prices and programs
- Oversee logistics of delivering and applying agronomical products to our customers
- Manage the overall financial success of the department including setting margins on products, taking positions on commodities, determining capital investment with assistance of upper management and efficiently managing operational costs
- Provide oversight and maintenance of all equipment and facilities utilized by the department through the direction and delegation of the operational and application staff
- Provide support and direction for sales team
- Respond promptly to customer needs and meets commitments
- Identify and resolve problems in a timely manner
- Interpret and enforce laws, rules and regulations governing agricultural seed, chemical, fertilizers and other products handled by the agronomy department
- Supervise agronomy team and builds morale to ensure team meets division's commitments, goals, and objectives
- Work Monday through Friday from 7:30 a.m.-4:30 p.m. Extended hours as needed, especially in spring months

**This job might be for you if:**

- You have a passion for agriculture and assisting farmers with reaching goals
- You are adaptable and can sort through changes, delays, or unexpected events in a level-headed manner
- You meet commitments and deadlines, and can work longer hours when necessary
- You have strong prioritization and communication skills
- You enjoy working with others
- You lead by example and enjoy developing your staff



- You can lift a minimum of 50 pounds
- You have knowledge of the Microsoft Suite, Outlook, and can learn our agronomy dispatching computer program

**The following education and/or experience is required:**

- Preference of an Associate's degree from a two-year college or university; 4+ years of related experience and/or training; or equivalent combination of education and experience in agronomy.

**The following supervisory responsibilities are required:**

- Manages 8-12 employees in the Agronomy Department. Responsible for the overall direction, coordination and evaluation of agronomy department. Carries out supervisory responsibilities in accordance with WFR's policies and applicable laws. Responsibilities include interviewing, hiring and training of employees; planning, assigning and directing work; appraising performance; rewarding and disciplining employees; addressing complaints and resolving problems.

**To apply:**

- Fill out an application at [www.waukonfeedranch.com/employmentapp](http://www.waukonfeedranch.com/employmentapp) or in person at 615 Old Highway 9, Waukon, IA